

Consolidated Statements of Income (JPNGAAP)

Millions of yen	03/2004	03/2005	03/2006	03/2007	03/2008	03/2009	03/2010	03/2011	03/2012
Net sales	63,202	73,864	124,473	163,472	147,516	135,693	192,257	125,271	127,896
Cost of sales	22,084	25,703	68,105	87,262	81,201	79,527	108,536	75,846	76,268
Gross profit	41,117	48,161	56,367	76,210	66,314	56,166	83,721	49,424	51,627
Reversal of provision for sales returns	1,420	1,569	1,316	1,186	2,271	1,135	4,863	4,046	1,706
Provision for sales returns	1,569	1,316	1,186	2,271	1,135	1,598	4,046	1,779	1,502
Net gross profit	40,968	48,414	56,497	75,125	67,450	55,703	84,538	51,691	51,831
Selling, general and administrative expenses									
Packaging freight charge	545	634	1,623	2,493	2,421	2,169	3,535	2,336	1,812
Advertising expense	5,119	5,346	7,458	6,331	5,892	5,546	11,053	7,935	7,258
Sales promotion expense	660	109	1,177	1,060	642	417	157	67	63
Allowance for doubtful accounts	332	77	101	-	8	-	-	-	67
Compensation for directors	231	233	498	682	567	456	519	596	541
Salaries	3,887	4,251	11,604	15,482	15,889	14,097	15,145	12,534	12,195
Provision for bonuses	1,130	418	1,350	2,237	1,403	1,755	2,378	1,408	1,814
Net periodic pension costs	491	107	251	446	36	353	1,102	1,135	1,288
Provision for directors' retirement benefits	6	121	19	42	47	20	13	15	13
Welfare expense	698	753	1,511	2,046	2,024	1,799	1,755	1,463	1,523
Rental expense	955	1,033	1,949	2,325	2,483	2,375	2,367	1,782	1,616
Commission fee	3,023	2,667	3,204	3,357	3,209	3,399	4,105	4,228	4,621
Depreciation and amortization	1,179	1,141	1,648	1,464	1,463	1,397	2,281	1,903	1,000
Other	3,307	5,079	8,625	11,238	9,839	9,637	11,886	8,956	7,298
Total Selling, general and administrative expenses	21,569	21,975	41,026	49,209	45,929	43,426	56,303	44,365	41,118
Operating income (loss)	19,398	26,438	15,470	25,916	21,520	12,277	28,235	7,325	10,713
Non-operating income									
Interest income	67	72	139	467	959	696	188	95	136
Dividends received	78	4	23	3	2	12	343	36	4
Foreign exchange gain	-	296	508	147	-	-	-	-	-
Rental income	0	30	63	69	70	43	30	24	17
Support fees received	-	-	28	-	-	-	-	-	-
Facilities' installation cooperation fees	-	-	79	51	52	-	-	-	-
Reversal of allowance for doubtful accounts	-	-	-	-	-	-	-	-	-
Subsidy income	-	-	-	-	-	-	-	-	-
Gain on forgiveness of payable for group tax	-	-	-	-	-	-	-	-	-
Outsourcing service income	-	-	-	-	-	-	-	-	-
Investment profit on equity method	-	-	-	29	23	-	-	-	-
Miscellaneous income	294	138	202	407	258	157	195	190	127
Total non-operating income	440	542	1,046	1,176	1,367	909	758	347	286
Non-operating expenses									
Interest expenses	7	2	29	2	0	1	30	59	61
Commission fee	-	-	94	-	-	-	-	-	100
Loss on investments in securities	-	-	-	-	-	-	-	-	-
Office transfer related expenses	-	-	-	-	-	-	-	-	-
Foreign exchange loss	788	-	-	-	1,858	1,715	842	2,149	536
Stock issuance expenses	8	-	-	-	-	-	-	-	-
Loss on disposal of inventories	-	3	151	119	119	-	-	-	-
Loss on write-offs of content production account	-	983	460	-	1,799	-	-	-	-
Loss on inventory revaluation	-	-	190	281	170	-	-	-	-
Stock issuance expenses	-	-	-	31	-	-	-	-	-
Corporate bond issuance expenses	-	-	17	-	-	-	142	-	-
Loss on write-off of advance license payment	-	-	-	244	-	-	-	-	-
Investment loss on equity method	760	-	7	-	-	18	49	-	-
Miscellaneous loss	25	90	18	172	75	189	105	73	3
Total non-operating expenses	1,590	1,080	968	852	4,023	1,925	1,171	2,282	701
Ordinary income (loss)	18,248	25,901	15,547	26,241	18,864	11,261	27,822	5,390	10,297

Consolidated Statements of Income (JPNGAAP)

Millions of yen	03/2013	03/2014	03/2015	03/2016	03/2017	03/2018	03/2019	03/2020	03/2021
Net sales	147,981	155,023	167,891	214,101	256,824	250,394	271,276	260,527	332,532
Cost of sales	98,788	94,481	94,794	115,316	141,123	129,519	146,907	139,012	171,837
Gross profit	49,192	60,542	73,096	98,784	115,701	120,874	124,368	121,515	160,695
Reversal of provision for sales returns	1,551	4,672	4,877	4,867	3,227	6,118	4,152	9,016	4,150
Provision for sales returns	3,927	4,458	4,579	3,534	6,014	4,139	9,185	4,257	5,637
Net gross profit	46,817	60,756	73,394	100,116	112,914	122,854	119,335	126,274	159,208
Selling, general and administrative expenses									
Packaging freight charge	1,867	1,848	2,014	1,751	1,726	1,874	2,062	2,304	2,436
Advertising expense	12,309	7,913	10,386	20,270	25,541	22,585	29,460	21,006	28,239
Sales promotion expense	100	59	66	66	74	86	120	159	673
Allowance for doubtful accounts	-	36	69	54	12	-	-	-	-
Compensation for directors	607	572	435	565	557	773	470	497	771
Salaries	14,105	14,148	14,207	14,465	14,618	15,242	17,396	18,901	21,165
Provision for bonuses	1,483	2,193	1,936	2,916	2,492	3,740	3,433	4,005	3,368
Net periodic pension costs	1,484	1,088	323	539	678	534	692	1,021	1,205
Provision for directors' retirement benefits	12	17	11	10	-	-	-	-	-
Welfare expense	1,710	1,846	1,838	2,092	2,161	2,522	2,642	2,835	3,051
Rental expense	1,554	1,652	1,739	2,118	2,100	2,306	2,699	2,919	2,882
Commission fee	7,588	9,596	13,734	18,996	21,554	23,539	24,700	28,377	35,900
Depreciation and amortization	2,091	2,512	2,460	2,476	2,272	2,495	2,410	2,725	2,903
Other	7,984	6,726	7,742	7,772	7,825	8,976	8,610	8,762	9,384
Total Selling, general and administrative expenses	52,899	50,213	56,967	74,097	81,618	84,677	94,699	93,515	111,982
Operating income (loss)	(6,081)	10,543	16,426	26,018	31,295	38,176	24,635	32,759	47,226
Non-operating income									
Interest income	100	116	139	85	75	107	167	363	76
Dividends received	9	6	9	9	9	14	0	0	0
Foreign exchange gain	1,620	1,798	484	-	-	-	3,459	-	2,727
Rental income	14	18	20	16	16	35	72	36	17
Support fees received	-	-	-	-	-	-	-	-	-
Facilities' installation cooperation fees	-	-	-	-	-	-	-	-	-
Reversal of allowance for doubtful accounts	-	-	-	213	2	161	-	-	-
Subsidy income	-	-	17	495	33	126	-	-	-
Gain on forgiveness of payable for group tax	-	-	-	-	62	31	37	370	152
Outsourcing service income	-	-	-	-	-	-	125	-	-
Investment profit on equity method	-	-	-	-	-	-	-	-	-
Miscellaneous income	114	210	219	158	93	281	136	198	70
Total non-operating income	1,858	2,150	890	980	293	757	3,999	969	3,043
Non-operating expenses									
Interest expenses	98	93	68	67	52	84	107	135	87
Commission fee	53	52	74	14	6	10	5	5	19
Loss on investments in securities	-	-	-	-	-	-	40	127	169
Office transfer related expenses	-	-	173	44	31	152	65	-	-
Foreign exchange loss	-	-	-	1,545	358	2,477	-	1,173	-
Stock issuance expenses	-	-	-	-	-	-	-	-	-
Loss on disposal of inventories	-	-	-	-	-	-	-	-	-
Loss on write-offs of content production account	-	-	-	-	-	-	-	-	-
Loss on inventory revaluation	-	-	-	-	-	-	-	-	-
Stock issuance expenses	-	-	-	-	-	-	-	-	-
Corporate bond issuance expenses	-	-	-	-	-	-	-	-	-
Loss on write-off of advance license payment	-	-	-	-	-	-	-	-	-
Investment loss on equity method	-	-	-	-	-	-	-	-	-
Miscellaneous loss	3	13	15	4	11	83	0	191	9
Total non-operating expenses	155	159	332	1,676	459	2,809	219	1,633	286
Ordinary income (loss)	(4,378)	12,534	16,984	25,322	31,128	36,124	28,415	32,095	49,983

Consolidated Statements of Income (JPNGAAP)

Millions of yen	03/2013	03/2014	03/2015	03/2016	03/2017	03/2018	03/2019	03/2020	03/2021
Extraordinary gain									
Gain on sale of property and equipment	2	2	1,394	18	4	9	15	2	1
Gain on sale of investment securities	8	24	82	1	-	351	0	-	-
Gain on divestiture of business	-	-	-	-	-	-	-	-	-
Gain on sale of shares of subsidiaries and associates	-	-	-	-	-	-	-	-	-
Reversal of allowance for doubtful accounts	-	-	-	-	-	-	-	-	-
Reversal of allowance for retirement benefits	-	-	-	-	-	-	-	-	-
Reversal of allowance for game arcade closings	-	-	-	-	-	-	-	-	-
Reversal of allowance for obligation related to legal proceedings	-	-	-	-	-	-	-	-	-
Gain on forgiveness of debts	-	-	-	-	-	-	-	-	-
Gain on reversal of subscription rights to shares	445	35	44	19	20	2	-	7	2
Compensation income	-	351	-	-	-	-	-	-	-
Gain on disposition of foreign currency translation adjustment	-	-	-	-	105	-	-	-	-
Gain on liquidation of subsidiaries and associates	76	-	-	-	-	-	-	-	-
Gain on liquidation of subsidiaries	-	-	-	-	69	5	-	-	-
Gain on reversal of debts	-	-	-	-	82	-	-	-	-
Subsidies for employment adjustment	-	-	-	-	-	-	-	-	335
Other	120	-	-	-	20	-	8	-	-
Total extraordinary gain	653	413	1,520	40	302	368	23	9	339
Extraordinary loss									
Loss on sale of property and equipment	58	7	741	36	-	18	-	-	18
Loss on disposal of property and equipment	213	130	258	194	210	131	198	130	316
Impairment loss	939	158	640	1,961	437	40	368	367	520
Loss on write-offs of bad debts	-	-	-	-	-	-	-	-	-
Loss on evaluation of investment securities	0	-	-	-	-	-	-	-	-
Loss on sale of investment securities	-	-	-	-	-	-	-	-	-
Loss on disposal and write-downs of assets associated with business restructuring	-	-	-	-	-	-	-	-	-
Severance payments associated with business restructuring	-	-	-	-	-	-	-	-	-
Loss on valuation of shares of subsidiaries and associates	-	-	41	1,702	0	-	680	-	-
Loss on sales of shares of subsidiaries and associates	-	-	-	-	-	371	-	-	-
Loss on liquidation of subsidiaries and associates	-	-	313	-	4,898	-	-	-	-
Adjustment loss in connection with advanced received in mobile business	-	-	-	-	-	-	-	-	-
Accelerated amortization of goodwill	-	-	-	-	-	-	-	-	-
Provision of amortization of consolidated adjustment account	-	-	-	-	-	-	-	-	-
Extraordinary loss on inventory write-offs	-	-	-	-	-	-	-	-	-
Allowance for doubtful accounts	-	-	-	-	-	-	-	-	-
Provision for loss on store closings	60	153	402	15	-	-	-	117	629
Loss on temporary closure	-	-	-	-	-	-	-	141	2,392
Loss associated with business restructuring	-	-	-	-	-	-	-	-	-
Acquisition costs	-	-	-	-	-	-	-	-	-
Legal settlement payment	-	-	-	-	-	-	-	-	-
Loss on adjustment for changes of accounting standard for asset retirement obligation	-	-	-	-	-	-	-	-	-
Loss on content	-	-	-	-	-	-	-	-	-
Loss on disposal of content	3,696	-	-	-	-	-	3,638	-	-
Loss on evaluation of content	4,834	1,725	-	-	-	-	-	-	-
Loss on event cancellations	-	-	-	-	-	-	-	544	47
Loss on disaster	-	-	-	-	-	-	-	-	-
Other	1,406	607	664	14	37	4	422	9	702
Total extraordinary loss	11,210	2,783	3,062	3,925	5,584	565	5,307	1,311	4,628
Income (loss) before dividends distribution from silent partnership, income taxes (tokumei-kumiai)	(14,934)	10,164	15,442	-	-	-	-	-	-
Dividends distribution from silent partnership (tokumei-kumiai)	13	26	132	-	-	-	-	-	-
Profit (Loss) before income taxes	(14,948)	10,137	15,310	21,436	25,846	35,927	23,131	30,793	45,694
Income taxes—current	957	2,807	5,136	6,690	5,331	9,216	2,968	10,581	19,430
Income taxes for prior periods	-	-	-	-	-	-	-	-	-
Refunded income taxes	-	-	-	-	-	-	-	-	-
Income taxes—deferred	(2,208)	715	353	(5,146)	472	878	784	(1,136)	(690)
Total income taxes	(1,250)	3,522	5,489	1,544	5,804	10,094	3,753	9,444	18,740
Income (loss) before minority interests	(13,697)	6,615	9,820	-	-	-	-	-	-
Minority interests income (loss)	17	16	(11)	-	-	-	-	-	-
Profit (Loss)	(13,714)	6,598	9,831	19,892	20,042	25,832	19,378	21,348	26,954
Profit (loss) attributable to non-controlling interests	-	-	-	8	3	11	4	1	12
Profit (loss) attributable to owners of parent	-	-	-	19,884	20,039	25,821	19,373	21,346	26,942