Financial Highlights

|  | 03/2004 | 03/2005 | 03/2006 | 03/2007 | 03/2008 | 03/2009 | 03/2010 | 03/2011 | 03/2012 | 03/2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the year/Millions of Yen |  |  |  |  |  |  |  |  |  |  |
| Net sales | 63,202 | 73,864 | 124,473 | 163,472 | 147,516 | 135,693 | 192,257 | 125,271 | 127,896 | 147,981 |
| Operating income | 19,398 | 26,438 | 15,470 | 25,916 | 21,520 | 12,277 | 28,235 | 7,325 | 10,713 | $(6,081)$ |
| Ordinary income | 18,248 | 25,901 | 15,547 | 26,241 | 18,864 | 11,261 | 27,822 | 5,390 | 10,297 | $(4,378)$ |
| Profit (loss) atributable to owners of parent | 10,993 | 14,932 | 17,076 | 11,619 | 9,196 | 6,333 | 9,509 | $(12,043)$ | 6,060 | $(13,714)$ |
| At year-end/Millions of Yen |  |  |  |  |  |  |  |  |  |  |
| Total Assets | 110,633 | 131,695 | 213,348 | 215,679 | 212,134 | 213,194 | 270,529 | 206,336 | 213,981 | 202,509 |
| Net Assets | 96,700 | 108,933 | 120,993 | 130,639 | 148,193 | 148,724 | 154,258 | 135,143 | 137,297 | 121,636 |
| Per Share of Common Stock/Yen |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | 100.04 | 135.63 | 154.65 | 105.06 | 81.85 | 55.11 | 82.65 | (104.66) | 52.66 | (119.19) |
| Net Assets | 878.85 | 988.19 | 1,094.50 | 1,168.91 | 1,280.50 | 1,280.92 | 1,326.82 | 1,160.66 | 1,177.87 | 1,043.62 |
| Dividends per share (annual) | 30.0 | 60.0 | 30.0 | 35.0 | 30.0 | 30.0 | 35.0 | 30.0 | 30.0 | 30.0 |
| Key Ratios |  |  |  |  |  |  |  |  |  |  |
| Operating income margin | 30.7\% | 35.8\% | 12.4\% | 15.9\% | 14.6\% | 9.0\% | 14.7\% | 5.8\% | 8.4\% |  |
| Ordinary income margin | 28.9\% | 35.1\% | 12.5\% | 16.1\% | 12.8\% | 8.3\% | 14.5\% | 4.3\% | 8.1\% | - |
| Return on equity | 11.9\% | 14.5\% | 14.9\% | 9.3\% | 6.7\% | 4.3\% | 6.3\% | - | 4.5\% | - |
| Equity ratio | 87.4\% | 82.7\% | 56.7\% | 60.6\% | 69.9\% | 69.8\% | 57.0\% | 65.5\% | 63.3\% | 59.3\% |
| Consolidated dividend payout ratio (annual) | 30.0\% | 44.2\% | 19.4\% | 33.3\% | 36.7\% | 54.4\% | 42.3\% |  | 57.0\% | - |

Financial Highlights

|  | 03/2014 | 03/2015 | 03/2016 | 03/2017 | 03/2018 | 03/2019 | 03/2020 | 03/2021 | 03/2022 | 03/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the year/Millions of Yen |  |  |  |  |  |  |  |  |  |  |
| Net sales | 155,023 | 167,891 | 214,101 | 256,824 | 250,394 | 271,276 | 260,527 | 332,532 | 365,275 | 343,267 |
| Operating income | 10,543 | 16,426 | 26,018 | 31,295 | 38,176 | 24,635 | 32,759 | 47,226 | 59,261 | 44,331 |
| Ordinary income | 12,534 | 16,984 | 25,322 | 31,128 | 36,124 | 28,415 | 32,095 | 49,983 | 70,704 | 54,709 |
| Profit (loss) attributable to owners of parent | 6,598 | 9,831 | 19,884 | 20,039 | 25,821 | 19,373 | 21,346 | 26,942 | 51,013 | 49,264 |
| At year-end/Millions of Yen |  |  |  |  |  |  |  |  |  |  |
| Total Assets | 216,617 | 211,938 | 232,731 | 243,859 | 259,713 | 282,614 | 302,634 | 336,144 | 380,902 | 399,634 |
| Net Assets | 127,676 | 155,314 | 168,783 | 181,904 | 193,359 | 206,445 | 221,928 | 243,278 | 284,429 | 317,266 |
| Per Share of Common Stock/Yen |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | 57.28 | 84.34 | 163.04 | 164.20 | 215.33 | 162.57 | 179.02 | 225.75 | 426.82 | 411.62 |
| Net Assets | 1,095.78 | 1,267.24 | 1,376.93 | 1,485.56 | 1,617.58 | 1,726.32 | 1,854.10 | 2,029.69 | 2,370.48 | 2,641.74 |
| Dividends per share (annual) | 30.0 | 30.0 | 48.0 | 50.0 | 65.0 | 47.0 | 54.0 | 78.0 | 129.0 | 124.0 |
| Key Ratios |  |  |  |  |  |  |  |  |  |  |
| Operating income margin | 6.8\% | 9.8\% | 12.2\% | 12.2\% | 15.2\% | 9.1\% | 12.6\% | 14.2\% | 16.2\% | 12.9\% |
| Ordinary income margin | 8.1\% | 10.1\% | 11.8\% | 12.1\% | 14.4\% | 10.5\% | 12.3\% | 15.0\% | 19.4\% | 15.9\% |
| Return on equity | 5.4\% | 7.0\% | 12.3\% | 11.5\% | 13.8\% | 9.7\% | 10.0\% | 11.6\% | 19.4\% | 16.4\% |
| Equity ratio | 58.3\% | 72.9\% | 72.2\% | 74.4\% | 74.2\% | 72.8\% | 73.1\% | 72.1\% | 74.4\% | 79.1\% |
| Consolidated dividend payout ratio (annual) | 52.4\% | 36.0\% | 29.4\% | 30.5\% | 30.2\% | 30.3\% | 30.2\% | 34.6\% | 30.2\% | 30.1\% |

