# Reference Materials Nine-Month Period <br> Ended December 30,2013 

Statements made in this document with respect to SQUARE ENIX HOLDINGS CO., LTD. and its consolidated subsidiaries' (together, "SQUARE ENIX GROUP") plans, estimates, strategies and beliefs are forward-looking statements about the future performance of SQUARE ENIX GROUP.

These statements are based on management's assumptions and beliefs in light of information available to it at the time these material were drafted and, therefore, the reader should not place undue reliance on them. Also, the reader should not assume that statements made in this document will remain accurate or operative at a later time.

A number of factors could cause actual results to be materially different from and worse than those discussed in forward-looking statements. Such factors include, but not limited to:

1. changes in economic conditions affecting our operations;
2. fluctuations in currency exchange rates, particularly with respect to the value of the Japanese yen, the U.S. dollar and the Euro;
3. SQUARE ENIX GROUP's ability to continue to win acceptance of our products and services, which are offered in highly competitive markets characterized by the continuous introduction of new products and services, rapid developments in technology, and subjective and changing consumer preferences;
4. SQUARE ENIX GROUP's ability to expand international success with a focus on our businesses; and
5. regulatory developments and changes and our ability to respond and adapt to those changes.

The forward-looking statements regarding earnings contained in these materials were valid at the time these materials were drafted. SQUARE ENIX GROUP assumes no obligation to update or revise any forward-looking statements, including forecasts or projections, whether as a result of new information, subsequent events or otherwise.
The financial information presented in this document is prepared according to generally accepted accounting principles in Japan.

## Results for the Nine-Month Period Ended December 31, 2013

Billions of Yen

(Ref.) Full-Year Forecasts (Consolidated)
Billions of Yen

|  | Fiscal Year <br> Ended 3/13 | Fiscal Year <br> Ending 3/14 | Change |
| :--- | ---: | ---: | ---: |
| Net Sales | 148.0 | $140.0 \sim 150.0$ | $(8.0) \sim 2.0$ |
| Operating Income | $(6.1)$ | $5.0 \sim 9.0$ | $11.1 \sim 15.1$ |
| Recurring Income | $(4.4)$ | $5.0 \sim 9.0$ | $9.4 \sim 13.4$ |
| Net Income | $(13.7)$ | $3.5 \sim 6.0$ | $17.2 \sim 19.7$ |

## Results for the Nine-Month Period ended December 31, 2013 by Business Segment

1. Results for the Nine-Month Period Ended December 31, 2013

|  | Digital <br> Entertainment | Amusement | Publication | Merchandising | Eliminations <br> or unallocated | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 56.6 | 36.2 | 7.5 | 2.7 | $(0.5)$ | 102.5 |
| Operating Income | 6.8 | 4.4 | 1.7 | 0.6 | $(5.7)$ | 7.8 |
| Operating Margin | $12.0 \%$ | $12.1 \%$ | $22.1 \%$ | $23.9 \%$ | - | $7.6 \%$ |

2. Results for the Nine-Month Period Ended December 31, 2012

|  | Digital <br> Entertainment | Amusement | Publication | Merchandising | Eliminations <br> or unallocated | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 57.8 | 33.8 | 8.8 | 2.4 | $(0.0)$ | 102.8 |
| Operating Income | $(0.4)$ | $(0.3)$ | 2.0 | 0.4 | $(6.6)$ | $(4.9)$ |
| Operating Margin | - | - | $23.3 \%$ | $15.5 \%$ | - | - |

3. Change (1-2)
(Billions of Yen)

|  | Digital <br> Entertainment | Amusement | Publication | Merchandising | Eliminations <br> or unallocated | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | $(1.3)$ | 2.4 | $(1.2)$ | 0.3 | $(0.5)$ | $(0.3)$ |
| Operating Income | 7.2 | 4.7 | $(0.4)$ | 0.3 | 0.9 | 12.7 |

## Transition of achievements by Business Segment

## Net Sales(consolidated)

(Billions of yen)

|  | FY 2014/3 |  |  | (Ref.) FY 2013/3 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Apr-Jun | Jul-Sep | Oct-Dec | Apr-Jun | Jul-Sep | Oct-Dec | Jan-Mar | Full-year |
|  | 11.6 | 19.1 | 25.9 | 11.3 | 19.4 | 27.1 | 31.7 | 89.5 |
| Amusement | 9.7 | 15.3 | 11.2 | 10.0 | 13.1 | 10.7 | 10.5 | 44.3 |
| Publication | 2.2 | 2.5 | 2.9 | 3.0 | 2.5 | 3.2 | 2.3 | 11.1 |
| Merchandising | 0.6 | 1.0 | 1.1 | 0.6 | 1.1 | 0.8 | 0.8 | 3.3 |
| Eliminations or unallocated | $(0.0)$ | $(0.2)$ | $(0.2)$ | $(0.0)$ | $(0.0)$ | $(0.0)$ | $(0.1)$ | $(0.1)$ |
| Total | 24.1 | 37.6 | 40.8 | 24.9 | 36.1 | 41.7 | 45.2 | 148.0 |

Operating Income(consolidated)
(Billions of yen)

|  | FY 2014/3 |  |  | (Ref.) FY 2013/3 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Apr-Jun | Jul-Sep | Oct-Dec | Apr-Jun | Jul-Sep | Oct-Dec | Jan-Mar | Full-year |
|  | 1.3 | 2.1 | 3.3 | $(0.1)$ | $(2.0)$ | 1.7 | 0.4 | 0.0 |
|  | 0.9 | 2.9 | 0.7 | $(0.1)$ | $(0.2)$ | $(0.1)$ | $(0.0)$ | $(0.4)$ |
| Publication | 0.5 | 0.5 | 0.7 | 0.7 | 0.5 | 0.8 | 0.4 | 2.5 |
| Merchandising | 0.1 | 0.3 | 0.3 | 0.1 | 0.3 | 0.0 | 0.3 | 0.7 |
| Eliminations or unallocated | $(2.0)$ | $(1.8)$ | $(1.8)$ | $(1.8)$ | $(2.7)$ | $(2.0)$ | $(2.4)$ | $(8.9)$ |
| Total | 0.7 | 4.0 | 3.1 | $(1.2)$ | $(4.1)$ | 0.4 | $(1.2)$ | $(6.1)$ |

# Reference Materials Nine-Month Period <br> Ended December 30,2013 

