# SQUARE ENIX.

## Consolidated Financial Results for the Three-Month Period Ended June 30, 2013 (Japan GAAP)

August 6, 2013

| Company name:<br>Shares traded:<br>Company code: | SQUARE ENIX HOLDINGS CO., LTD.<br>Tokyo Stock Exchange, First Section<br>9684 |                          |  |  |  |
|--|---|--------------------------|--|--|--|
| Company URL:                                     | http://www.square-enix.com/eng  |                          |  |  |  |
| Representative:                                  | Yosuke Matsuda, President and Representative Director                         |                          |  |  |  |
| Contact:   | Kazuharu Watanabe, Chief Fina   | ncial Officer            |  |  |  |
| Tel:   | (03) 5292-8000  |                          |  |  |  |
| Financial report sub                             | mission:  | August 9, 2013 (planned) |  |  |  |
| Cash dividend payment commencement:              |   |                          |  |  |  |
| Supplementary quarterly materials prepared: Yes  |   |                          |  |  |  |
| Quarterly results pre                            | esentation held:  | No                       |  |  |  |

(Amounts under one million yen are rounded down)

## 1. Consolidated Financial Results (April 1, 2013 through June 30, 2013)

## (1) Consolidated Financial Results

(Millions of yen and year-on-year changes in percents)

|                    | Net sale | es    | Operating in<br>(loss) | icome | Ordinary ind<br>(loss) | come | Net incor<br>(loss) | ne |
|--------------------|----------|-------|------------------------|-------|------------------------|------|---------------------|----|
| Three months ended |          | %     |                        | %     |                        | %    |                     | %  |
| June 30, 2013      | 24,083   | (3.3) | 689                    | -     | 1,498                  | -    | (493)               | -  |
| June 30, 2012      | 24,914   | 1.6   | (1,163)                | -     | (2,049)                | -    | (2,077)             | -  |

Note: Three months ended June 30, 2013 Comprehensive income: 419 million yen ( - %) Three months ended June 30, 2012 Comprehensive income: (3,203) million yen ( - %)

|                    | Earnings (loss) per share, basic | Earnings (loss) per share, diluted |
|--------------------|----------------------------------|------------------------------------|
| Three months ended | Yen                              | Yen                                |
| June 30, 2013      | (4.29)                           | -                                  |
| June 30, 2012      | (18.05)                          | -                                  |

#### (2) Consolidated Financial Position

(Millions of yen and ratios in percents)

|                    | Total assets                                  | Net assets                                 | Equity ratio | Net assets per<br>share |
|--------------------|---|--|--------------|-------------------------|
| As of              |   |  | %            | yen                     |
| June 30, 2013      | 198,372                                       | 119,753                                    | 59.6         | 1,026.78                |
| March 31, 2013     | 202,509                                       | 121,636                                    | 59.3         | 1,043.62                |
| Note: Total equity | As of June 30, 2013:<br>As of March 31, 2013: | 118,149 million yen<br>120,087 million yen |              |                         |

## 2. Dividends

|  | Dividends per share |       |     |       |       |  |
|--|---------------------|-------|-----|-------|-------|--|
|  | 1Q                  | 2Q    | 3Q  | 4Q    | Total |  |
|  | yen                 | Yen   | yen | yen   | yen   |  |
| Fiscal year ended<br>March 31, 2013                  | -                   | 10.00 | -   | 20.00 | 30.00 |  |
| Fiscal year ending<br>March 31, 2014                 | -                   |       |     |       |       |  |
| Fiscal year ending<br>March 31, 2014<br>(projection) |                     | 10.00 | -   | 20.00 | 30.00 |  |

Note: No change in dividend projection from previous announcement.

## 3. Consolidated Forecasts (April 1, 2013 through March 31, 2014)

| (Millions of yen, year-on-year changes in percents and per share data) |                     |               |                 |      |                 |     |                 |    |                  |
|--|---------------------|---------------|-----------------|------|-----------------|-----|-----------------|----|------------------|
|  | Net                 |               | Opera           | ting | Ordina          | ary | Ne              | t  | Earnings         |
|  | sales               | 6             | Incor           | ne   | incon           | ne  | incor           | ne | per share        |
| Six months ending  |                     | %             |                 | %    |                 | %   |                 | %  | Yen              |
| September 30, 2013   | 59,000<br>~63,000   | (3.4)<br>~3.2 | (2,000)<br>~0   | -    | (2,000)<br>~0   | -   | (1,300)<br>~0   | -  | (11.30)<br>~0.00 |
| Fiscal year ending<br>March 31, 2014                                   | 140,000<br>~150,000 | (5.4)<br>~1.4 | 5,000<br>~9,000 | -    | 5,000<br>~9,000 | -   | 3,500<br>~6,000 | -  | 30.42<br>~52.14  |

Note: No change in consolidated forecasts from previous announcement.

## 4. Other

- (1) Significant changes among major subsidiaries during the period : No
- (2) Adoption of special accounting treatment for quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatements
  - 1. Changes associated with revision in accounting standards: No
  - 2. Other changes: No
  - 3. Changes in accounting estimates: No
  - 4. Restatements: No
- (4) Outstanding shares (common stock)
  - 1. Number of shares issued and outstanding (including treasury stock):

| As of June 30, 2013                           | 115,370,596   |
|---|---------------|
| As of March 31, 2013                          | 115,370,596   |
| 2. Number of treasury stock:                  |               |
| As of June 30, 2013                           | 303,186       |
| As of March 31, 2013                          | 302,302       |
| 3. Average number of shares during the period | (cumulative): |
| Three-month period ended June 30, 2013        | 115,067,853   |
| Three-month period ended June 30, 2012        | 115,069,323   |
|   |               |

Disclaimer: (1) This document is a translation of the Japanese language "Kessan Tanshin" prepared in accordance with the guidelines of the Tokyo Stock Exchange. The Japanese language document shall prevail in the event any differences or discrepancies exist between this English translation and the original. (2) At the time of disclosure of this report, review procedures for quarterly financial statements pursuant to the Financial Instruments and Exchange Law had not been completed. (3) The forward-looking statements in this document are based upon the information currently available and necessarily include elements that are not entirely predictable. The achievement is not promised. Actual results may differ from the forward-looking statements in this document. (4) For additional information about forecasts, please refer to "1.Consolidated Results for the Three-Month Period Ended June 30, 2013 (3) Qualitative information on consolidated business forecasts" section on page 3 of Supplemental Information.

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#### 1. Consolidated Results for the Three-Month Period Ended June 30, 2013

#### (1) Analysis of consolidated business results

The Square Enix Group (the "Group") is continuing determined efforts to strengthen the competitiveness and profitability of its business segments of Digital Entertainment, Amusement, Publication and Merchandising. Net sales for the three-month period ended June 30, 2013 totaled ¥24,083 million (a decrease of 3. 3% from the same period of the prior fiscal year), operating income amounted to ¥689 million (operating loss of ¥1,163 million in the same period of the prior fiscal year), ordinary income amounted to ¥1,498 million (ordinary loss of ¥2,049 million in the same period of the prior fiscal year).

In response to the latest environmental changes in the game industry, the Group has implemented a change in its development policy, and conducted a comprehensive review on work-in-progress game titles during the three-month period ended June 30, 2013. As a result, the Group has decided to book a loss on evaluation of content (approximately ¥1.6 billion) as an extraordinary loss, which resulted in net loss amounted to ¥493 million (net loss of ¥2,077 million in the same period of the prior fiscal year).

A discussion of results by segment for the three-month period ended June 30, 2013 follows.

#### Digital Entertainment

The Digital Entertainment segment plans, develops, distributes and operates digital entertainment content primarily in the form of games. Digital entertainment content is offered to meet customer lifestyles across a variety of usage environments such as consumer game consoles (including handheld game machines), personal computers and mobile phones (including smartphones).

During the three-month period ended June 30, 2013, the sales of console games were weak due to no release of new major titles. On the other hand, content on platforms such as browser and smartphone has been making smooth progress. Among others, "SENGOKU IXA," a browser game, has been showing steady performance, and "Kaku-San-Sei Million Arthur," a social game, has become an instant hit in Taiwan, following Korea, while its platform has expanded to PlayStation Vita.

"DRAGON QUEST X," the major MMORPG released in August 2012, has been showing steady performance. Net sales and operating income in the Digital Entertainment segment totaled ¥11,577 million (an increase of 2.1% from the same period of the prior fiscal year) and ¥1,318 million (operating loss of ¥111million in the same period of the prior fiscal year), respectively.

#### Amusement

The Amusement segment consists of the operation of amusement facilities and the planning, development and distribution of arcade game machines and related products for amusement facilities.

During the three-month period ended June 30, 2013, the operations of the amusement facilities business experienced year-on-year growth in existing store sales, and this segment's performance has been making good progress. Net sales and operating income in the Amusement segment totaled ¥9,719 million (a decrease of 2.6% from the same period of the prior fiscal year) and ¥859 million (operating loss of ¥50 million in the same period of the prior fiscal year), respectively.

#### Publication

The Publication segment includes comic books, game strategy books and comic magazines.

During the three-month period ended June 30, 2013, sales of comics decreased compared to the same period of the prior fiscal year due primarily to the completion of TV animation series based on popular manga titles in the previous fiscal year.

Net sales and operating income in the Publication segment totaled ¥2,164 million (a decrease of 28.2% from the same period of the prior fiscal year) and ¥474 million (a decrease of 35.8% from the same period of the prior fiscal year), respectively.

#### Merchandising

The Merchandising segment includes the planning, production, distribution and licensing of derivative products of titles owned by the Group.

During the three-month period ended June 30, 2013, the Group continued to distribute and license items such as character goods and soundtracks based on the Group's own IPs while also strengthening its character goods lineup with additional products based on third party content and overseas expansions.

Net sales and operating income in the Merchandising segment totaled ¥623 million (an increase of 6.3% from the same period of the prior fiscal year) and ¥83 million (an increase of 2.3% from the same period of the prior fiscal year), respectively.

#### (2) Analysis of consolidated financial position

#### Assets

As of June 30, 2013, total current assets were ¥154,665 million, a decrease of ¥4,370 million compared to March 31, 2013. This was mainly due to a decrease in notes and accounts receivable of ¥10,732 million, while cash and deposits increased by ¥1,150 million, and the content production account increased by ¥4,137 million. As of June 30, 2013, total non-current assets were ¥43,707 million, an increase of ¥233 million compared to March 31, 2013. As a result, total assets were ¥198,372 million, a decrease of ¥4,136 million compared to March 31, 2013.

Liabilities

As of June 30, 2013, total current liabilities were ¥34,920 million, a decrease of ¥ 2,493 million compared to March 31, 2013. This was mainly due to a decrease in income taxes payable of ¥742 million, and a decrease in provision for sales returns of ¥887 million. As of June 30, 2013, total non-current liabilities were ¥43,697 million, an increase of ¥240 million compared to March 31, 2013.

As a result, total liabilities were ¥78,618 million, a decrease of ¥2,253 million compared to March 31, 2013.

Net assets

As of June 30, 2013, net assets were ¥119,753 million, a decrease of ¥1,882 million compared to March 31, 2013. This was mainly due to net loss of ¥493 million, dividend payments of ¥2,301 million and an increase in foreign currency

translation adjustments of ¥721 million.

As a result, the consolidated equity ratio stood at 59.6%, compared to 59.3% as of March 31, 2013.

#### (3) Qualitative information on consolidated business forecasts

The business environment surrounding the Group is in the midst of major changes, where smart devices such as smartphones and tablet PCs are spreading rapidly, while the console game markets in North America and Europe are increasingly competitive and oligopolistic. In light of such environmental changes, the Group is focusing all efforts on a substantial earnings improvement by driving reforms of its business structure in order to establish new revenue bases. Given the environmental changes described above, it is expected that the consolidated forecasts for financial results will fluctuate ever-larger. The Group, therefore, has decided to make consolidated forecasts in a range of forecasted figures in lieu of specific figures, starting from the fiscal year ending March 31, 2014.

## 3. Consolidated Financial Statements for the Three-Month Period Ended June 30, 2013

(1) Consolidated Balance Sheets

|                                     |                      | (Millions of yen)   |
|-------------------------------------|----------------------|---------------------|
|                                     | As of March 31, 2013 | As of June 30, 2013 |
| Assets                              |                      |                     |
| Current assets                      |                      |                     |
| Cash and deposits                   | 100,418              | 101,569             |
| Notes and accounts receivable-trade | 30,226               | 19,493              |
| Merchandise and finished goods      | 2,376                | 2,364               |
| Work in progress                    | 47                   | 711                 |
| Raw materials and supplies          | 357                  | 417                 |
| Content production account          | 15,805               | 19,942              |
| Other                               | 9,941                | 10,360              |
| Allowance for doubtful accounts     | (136)                | <u>(194)</u>        |
| Total current assets                | 159,035              | 154,665             |
| Non-current assets                  |                      |                     |
| Property and equipment              | 20,169               | 19,716              |
| Intangible assets                   | 10,940               | 11,367              |
| Investments and other assets        | 12,363               | 12,624              |
| Total non-current assets            | 43,473               | 43,707              |
| Total assets                        | 202,509              | 198,372             |

|   |                      | (Millions of yen)   |
|---|----------------------|---------------------|
|   | As of March 31, 2013 | As of June 30, 2013 |
| Liabilities   |                      |                     |
| Current liabilities                                   |                      |                     |
| Notes and accounts payable-trade                      | 8,653                | 8,189               |
| Short-term loans payable                              | 5,726                | 6,012               |
| Income taxes payable                                  | 1,499                | 756                 |
| Provision for bonuses                                 | 966                  | 649                 |
| Provision for sales returns                           | 4,319                | 3,432               |
| Provision for game arcade closings                    | 256                  | 254                 |
| Asset retirement obligations                          | 3                    | 3                   |
| Other   | 15,989               | 15,624              |
| Total current liabilities                             | 37,414               | 34,920              |
| Non-current liabilities                               |                      |                     |
| Bonds payable   | 35,000               | 35,000              |
| Provision for retirement benefits                     | 4,714                | 4,801               |
| Provision for directors' retirement benefits          | 244                  | 249                 |
| Provision for game arcade closings                    | 468                  | 443                 |
| Asset retirement obligations                          | 800                  | 802                 |
| Other   | 2,229                | 2,401               |
| Total non-current liabilities                         | 43,457               | 43,697              |
| Total liabilities                                     | 80,872               | 78,618              |
| Net assets  |                      |                     |
| Shareholders' equity                                  |                      |                     |
| Capital stock   | 15,204               | 15,204              |
| Capital surplus                                       | 44,444               | 44,444              |
| Retained earnings                                     | 68,153               | 65,359              |
| Treasury stock  | (862)                | (863)               |
| Total shareholders' equity                            | 126,940              | 124,144             |
| Accumulated other comprehensive income                |                      |                     |
| Valuation difference on available-for-sale securities | 57                   | 193                 |
| Foreign currency translation adjustments              | (6,911)              | (6,189)             |
| Total accumulated other comprehensive income          | (6,853)              | (5,995)             |
| Subscription rights to shares                         | 652                  | 652                 |
| Minority interests                                    | 897                  | 952                 |
| Total net assets                                      | 121,636              | 119,753             |
| Total liabilities and net assets                      | 202,509              | 198,372             |

## (2) Consolidated Income Statement and Consolidated Statement of Comprehensive Income Consolidated Income Statement

|   |                                     | (Millions of yen)                   |
|---|-------------------------------------|-------------------------------------|
|   | Three months ended<br>June 30, 2012 | Three months ended<br>June 30, 2013 |
| Net sales   | 24,914                              | 24,083                              |
| Cost of sales   | 15,059                              | 13,858                              |
| Gross profit  | 9,854                               | 10,225                              |
| Reversal of provision for sales returns                         | 1,503                               | 4,544                               |
| Provision for sales returns                                     | 1,325                               | 3,457                               |
| Gross profit-net  | 10,032                              | 11,312                              |
| Selling, general and administrative expenses                    | 11,196                              | 10,622                              |
| Operating income (loss)   | (1,163)                             | 689                                 |
| Non-operating income  | (1,100)                             |                                     |
| Interest income   | 32                                  | 22                                  |
| Dividends received  | 5                                   | 5                                   |
| Reversal of allowance for doubtful accounts                     | 8                                   | -                                   |
| Foreign exchange gains  | -                                   | 787                                 |
| Miscellaneous income  | 20                                  | 28                                  |
|   | 67                                  |                                     |
| Total non-operating income                                      |                                     | 843                                 |
| Non-operating expenses  | 00                                  | 00                                  |
| Interest expenses   | 26                                  | 22                                  |
| Commission fee  | 13                                  | 13                                  |
| Foreign exchange losses   | 911                                 | -                                   |
| Miscellaneous loss  | 1                                   | 0                                   |
| Total non-operating expenses                                    | 952                                 | 35                                  |
| Ordinary income (loss)  | (2,049)                             | 1,498                               |
| Extraordinary income  |                                     |                                     |
| Gain on sales of investment securities                          |                                     | 24                                  |
| Gain on reversal of subscription rights to shares               | —                                   | 2                                   |
| Other   |                                     | 0                                   |
| Total extraordinary income                                      |                                     | 27                                  |
| Extraordinary loss  |                                     |                                     |
| Loss on sales of non-current assets                             | 19                                  | 0                                   |
| Loss on retirement of non-current assets                        | 24                                  | 9                                   |
| Loss on evaluation of content                                   | -                                   | 1,633                               |
| Other   | 8                                   | 63                                  |
| Total extraordinary loss  | 52                                  | 1,706                               |
| Loss before income dividends distribution from                  |                                     |                                     |
| silent partnership, income taxes (tokumei-kumiai)               | (2,101)                             | (181)                               |
| Dividends distribution from silent partnership (tokumei-kumiai) | 4                                   | 6                                   |
| Loss before income taxes  | (2,105)                             | (187)                               |
| Income taxes-current  | (132)                               | 225                                 |
| Income taxes-defferred  | 99                                  | 76                                  |
| Total income taxes  | (33)                                | 301                                 |
| Loss before minority interests                                  | (2,072)                             | (489)                               |
| Minority interests in income                                    | 5                                   | (403)                               |
| · · ·   | (2,077)                             | (493)                               |
| Net loss  | (2,077)                             | (493)                               |

## Consolidated Statement of Comprehensive Income

|   |                                     | (Millions of yen)                   |
|---|-------------------------------------|-------------------------------------|
|   | Three months ended<br>June 30, 2012 | Three months ended<br>June 30, 2013 |
| Loss before minority interests                            | (2,072)                             | (489)                               |
| Other comprehensive income                                |                                     |                                     |
| Valuation difference on available-for-sale securities     | (74)                                | 135                                 |
| Foreign currency translation adjustment                   | (1,056)                             | 773                                 |
| Other comprehensive income                                | (1,130)                             | 908                                 |
| Comprehensive income                                      | (3,203)                             | 419                                 |
| (Breakdown)   |                                     |                                     |
| Comprehensive income attributable to owners of the parent | (3,201)                             | 364                                 |
| Comprehensive income attributable to minority interests   | (2)                                 | 55                                  |

- (3) Note regarding going concern assumptions None
- (4) Material changes in shareholders' equity None

## (5) Segment information

I. Outline of reporting segments for the three-month period ended June 30, 2012 Information on sales and income by reporting segment

|                                    |               |           |             |               |        | (          | Millions of yen) |
|------------------------------------|---------------|-----------|-------------|---------------|--------|------------|------------------|
| Reporting Segments                 |               |           |             |               |        |            |                  |
|                                    | Digital       | Amusement | Publication | Merchandising | Total  | Adjustment | Consolidated     |
|                                    | Entertainment |           |             |               |        | (Note 1)   | total (Note 2)   |
| Sales and operating                |               |           |             |               |        |            |                  |
| income                             |               |           |             |               |        |            |                  |
| Net sales                          |               |           |             |               |        |            |                  |
| (1) Sales to outside<br>customers  | 11,336        | 9,981     | 3,012       | 583           | 24,914 | -          | 24,914           |
| (2) Intersegment sales             | -             | -         | -           | 2             | 2      | (2)        | -                |
| Total                              | 11,336        | 9,981     | 3,012       | 586           | 24,917 | (2)        | 24,914           |
| Segment operating<br>income (loss) | (111)         | (50)      | 738         | 81            | 657    | (1,821)    | (1,163)          |

Notes:1. Segment adjustments (¥1,821) million include unallocated corporate operating expenses (¥1,830) million.2. Segment operating income is adjusted in operating income on the consolidated income statement.

### II. Outline of reporting segments for the three-month period ended June 30, 2013 Information on sales and income by reporting segment

|                                   |               |           | (Millions of yen) |               |        |            |                |
|-----------------------------------|---------------|-----------|-------------------|---------------|--------|------------|----------------|
|                                   |               |           |                   |               |        |            |                |
|                                   | Digital       | Amusement | Publication       | Merchandising | Total  | Adjustment | Consolidated   |
|                                   | Entertainment |           |                   |               |        | (Note 1)   | total (Note 2) |
| Sales and operating               |               |           |                   |               |        |            |                |
| income                            |               |           |                   |               |        |            |                |
| Net sales                         |               |           |                   |               |        |            |                |
| (1) Sales to outside<br>customers | 11,577        | 9,719     | 2,164             | 622           | 24,083 | -          | 24,083         |
| (2) Intersegment sales            | -             | -         | 0                 | 0             | 0      | (0)        | -              |
| Total                             | 11,577        | 9,719     | 2,164             | 623           | 24,084 | (0)        | 24,083         |
| Segment operating income          | 1,318         | 859       | 474               | 83            | 2,734  | (2,044)    | 689            |

 Notes:
 1. Segment adjustments (¥2,044) million include unallocated corporate operating expenses (¥2,053) million.

 2. Segment operating income is adjusted in operating income on the consolidated income statement.